



Site Summary



Duke Of Wellington CH24NR

CH24NR

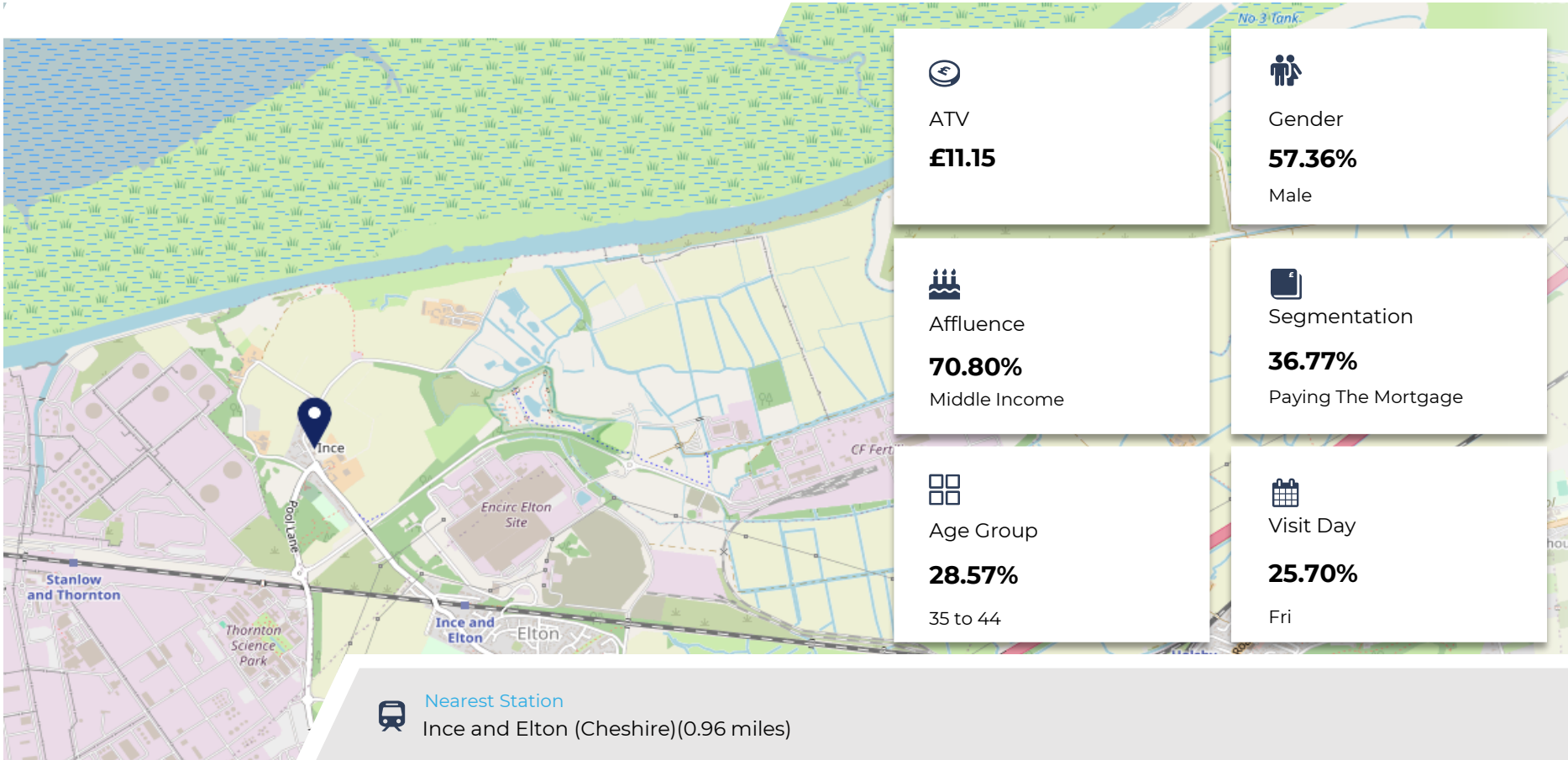
Punch T&L

Work Area
Chester

Region
North West

TV Region
North West

Urbanicity
Rural village



ATV
£11.15



Gender
57.36%
Male



Affluence
70.80%
Middle Income



Segmentation
36.77%
Paying The Mortgage



Age Group
28.57%
35 to 44



Visit Day
25.70%
Fri

Top Competitors

Wheelwright Arms **#1**
CH24LU
 Pub / Bar

Railway Hotel **#2**
WA60AN
 Admiral Taverns Ltd

Dunham Arms **#3**
WA60LN
 Pub / Bar

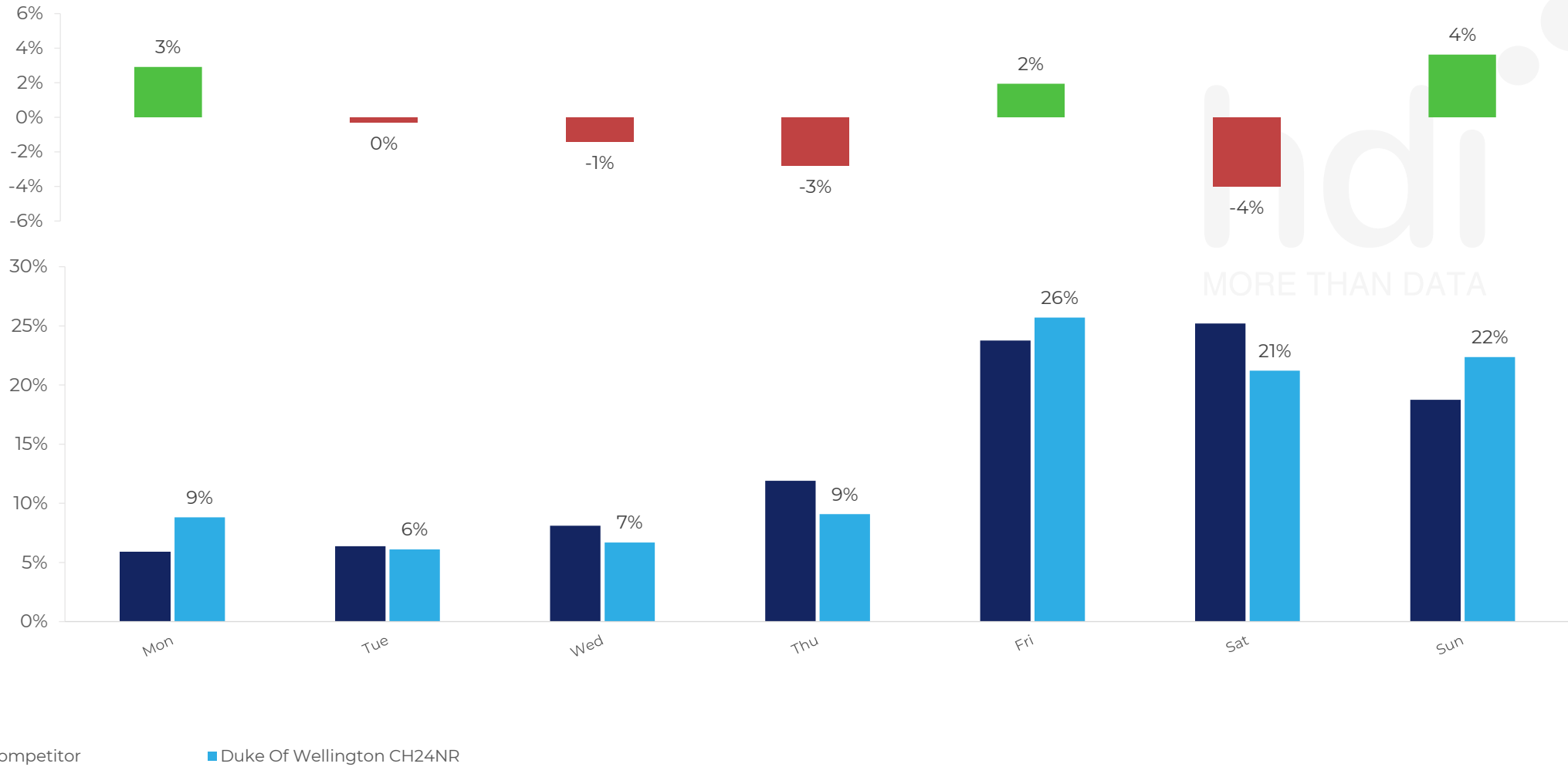


Nearest Station
Ince and Elton (Cheshire)(0.96 miles)

Spend by Weekpart

How is customer spend distributed throughout the week for Duke Of Wellington CH24NR versus its competitors?

% of spend for Duke Of Wellington CH24NR and 97 Chains in 3 Miles from 23/08/2023 - 14/08/2024 split by Day of Week

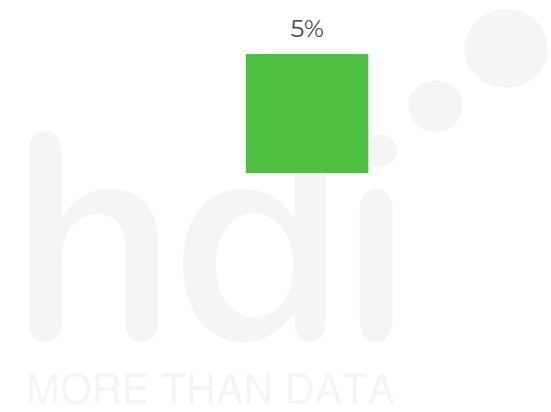
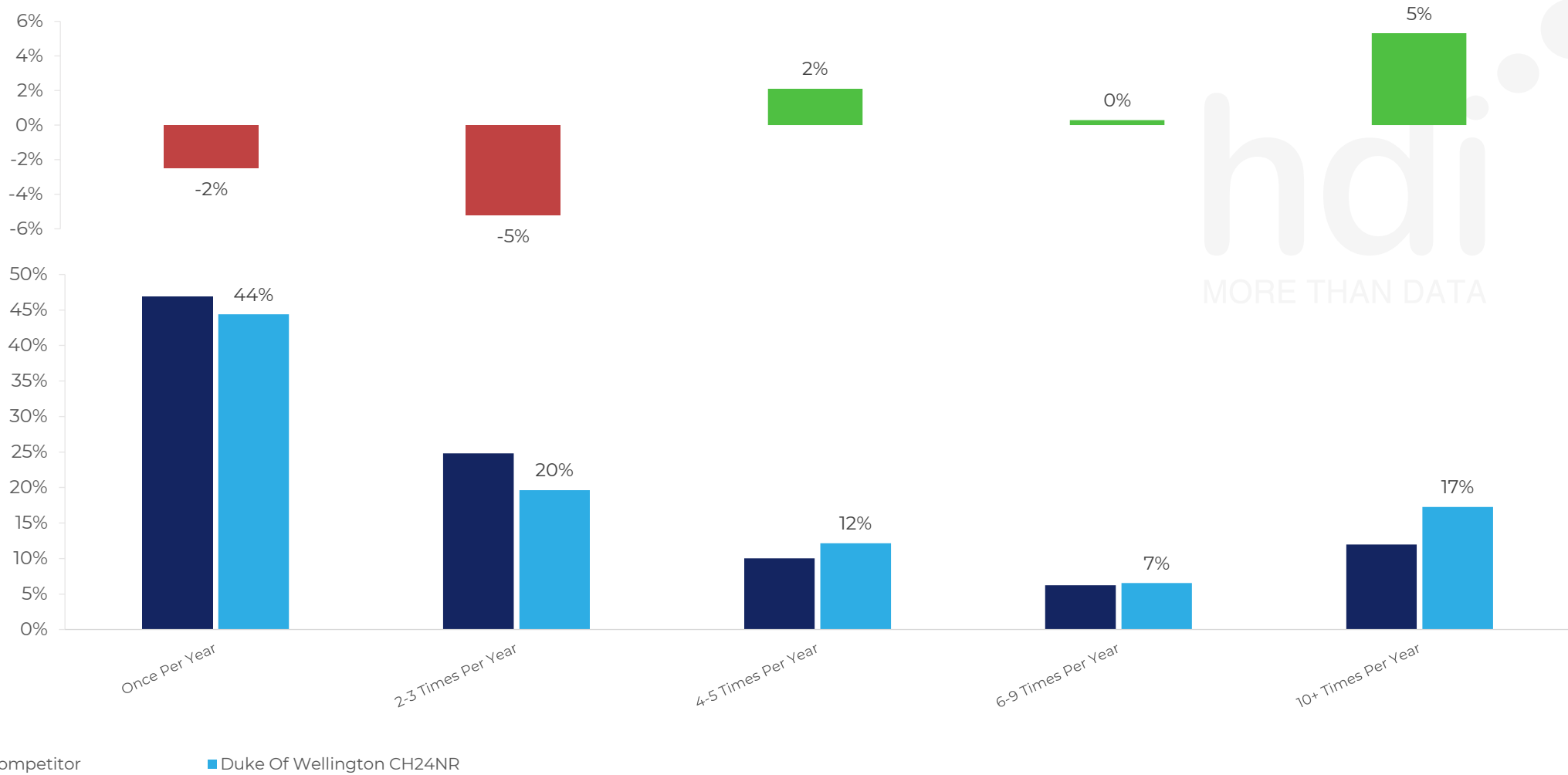




Visit Frequency

How frequently per year do customers visit Duke Of Wellington CH24NR versus its competitors?

% of customer numbers for Duke Of Wellington CH24NR and 97 Chains in 3 Miles from 23/08/2023 - 14/08/2024 and the number of visits made Per Annum

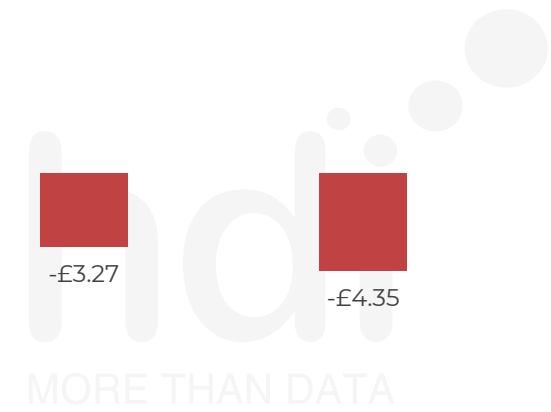
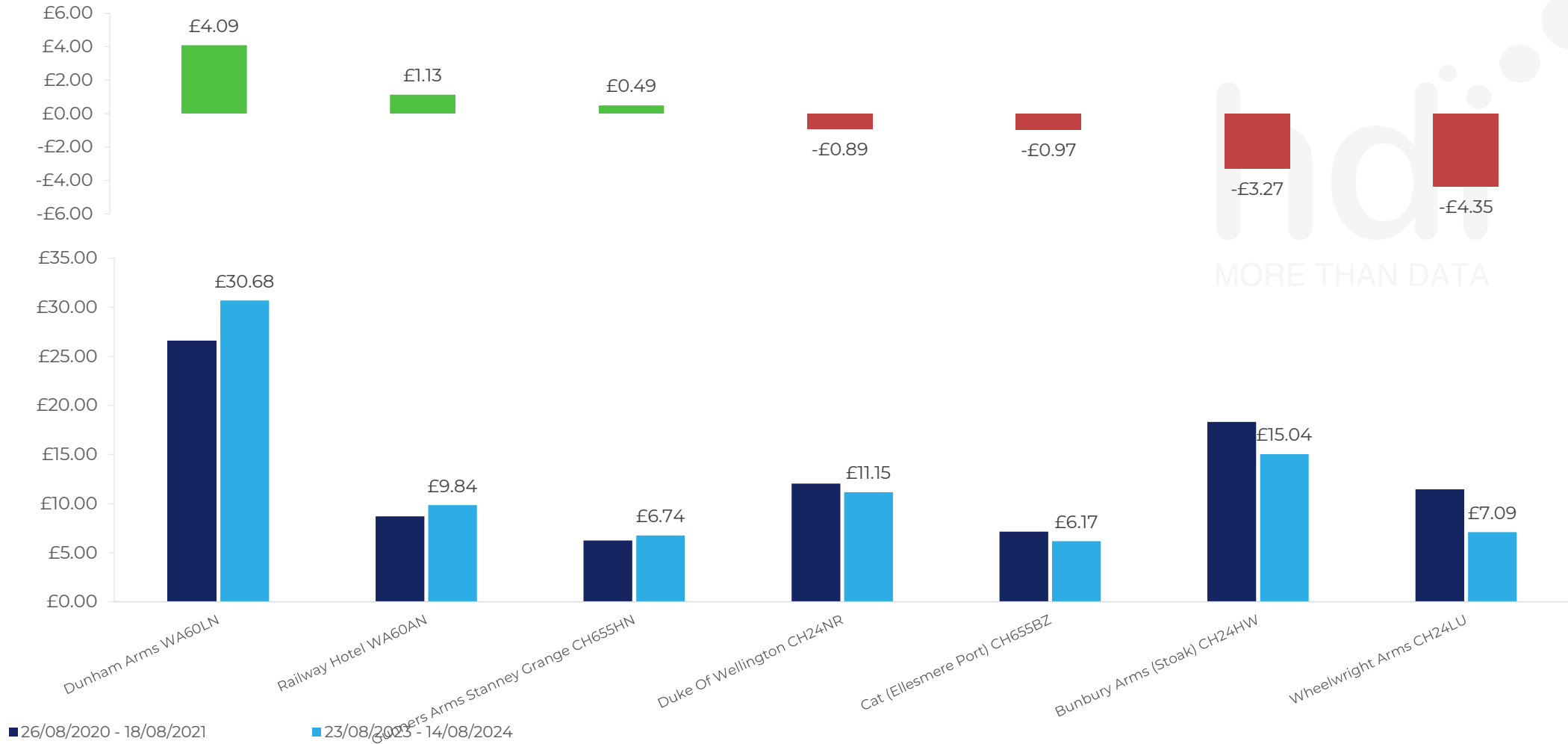


■ Competitor

■ Duke Of Wellington CH24NR

ATV Change

How has ATV changed between two date ranges?

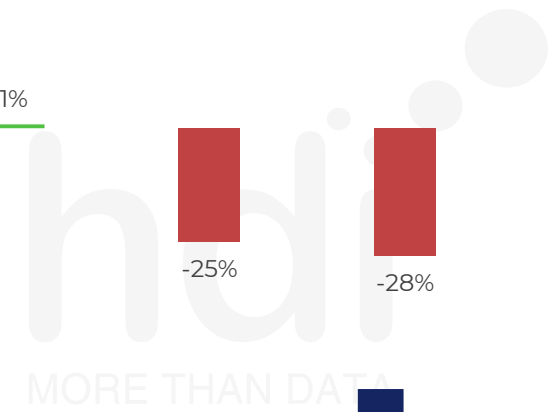
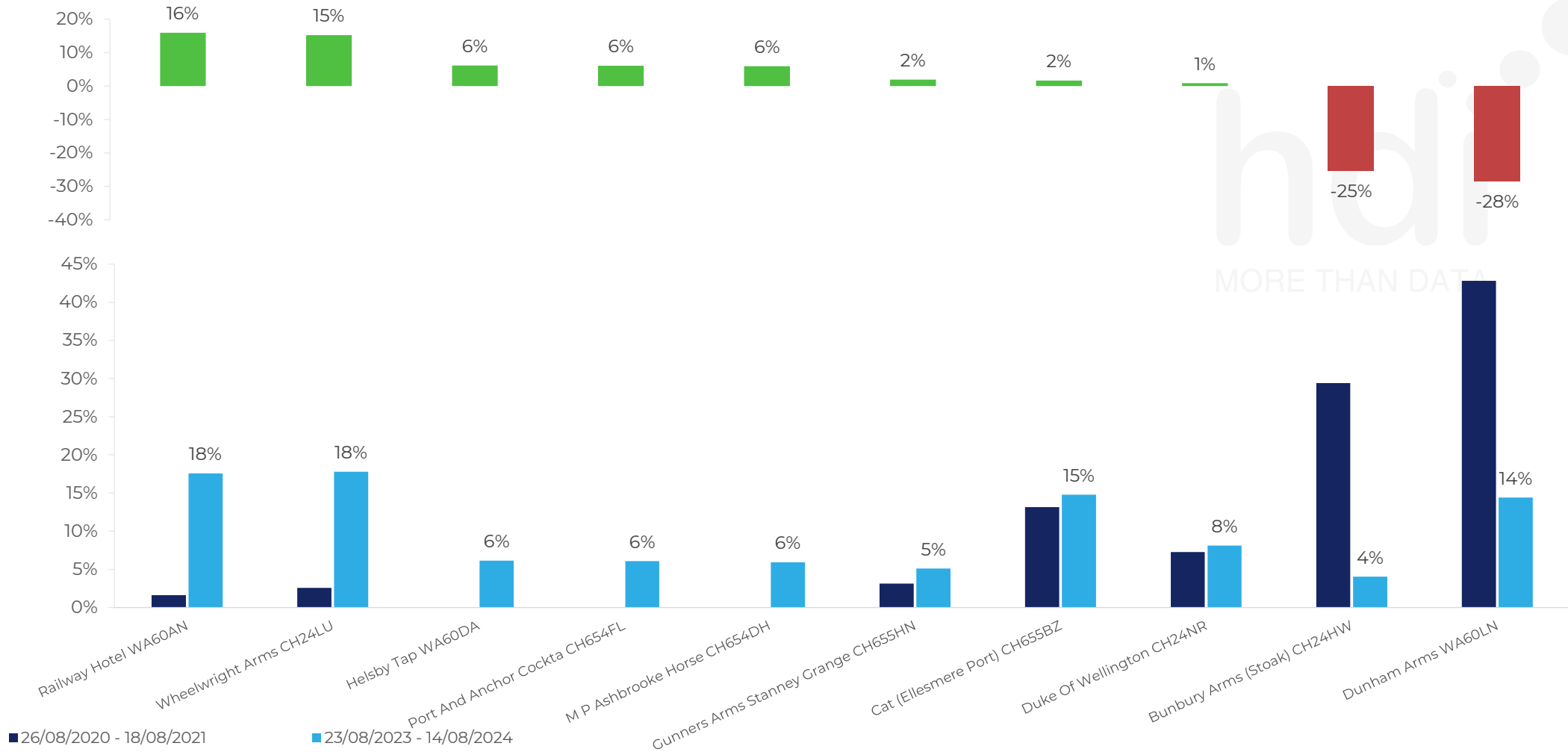




Market Share Change

How has market share changed between two date ranges?

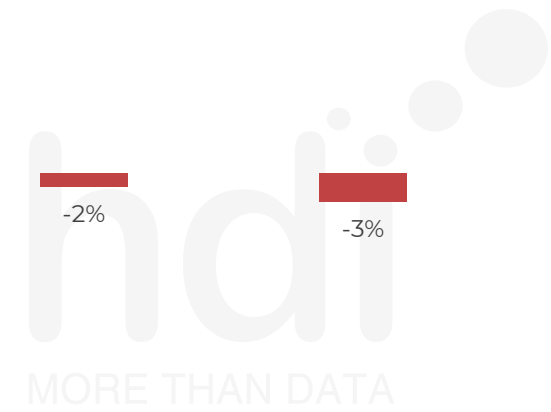
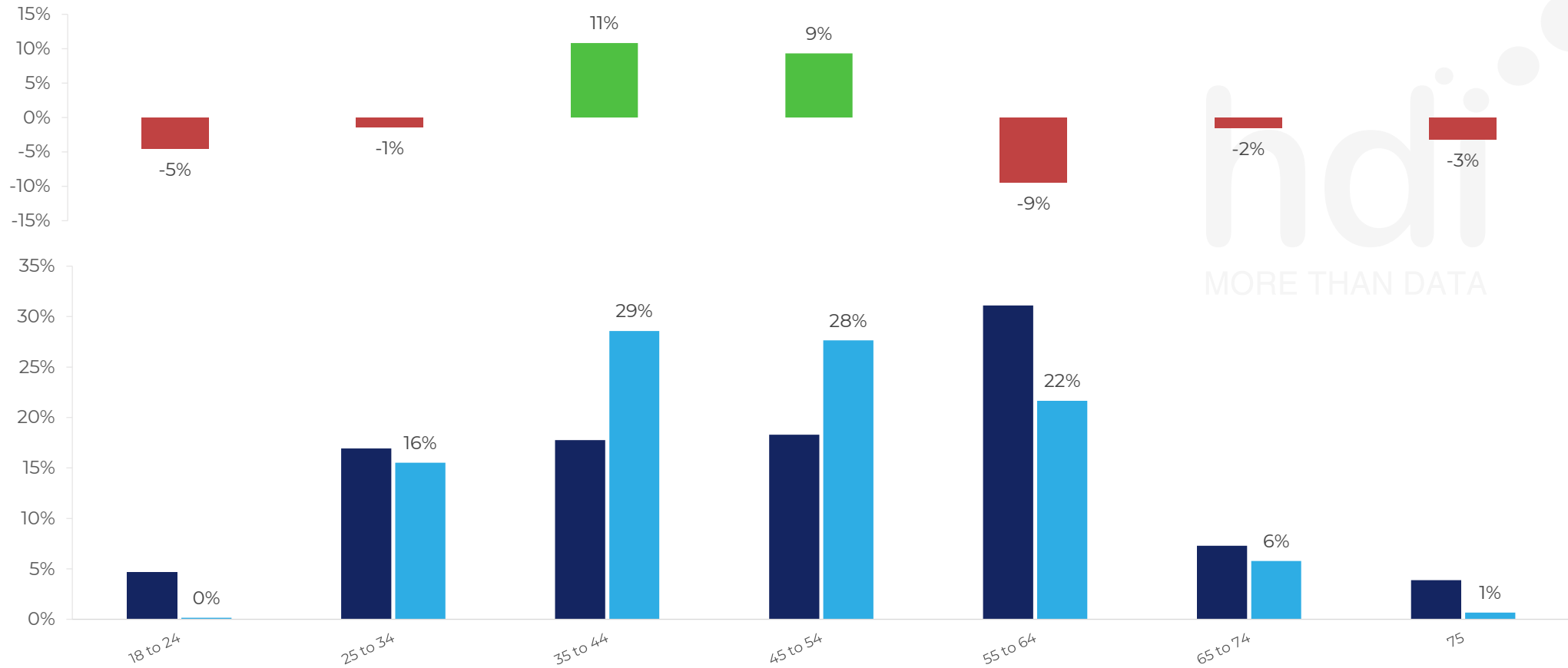
% of market share spend for Duke Of Wellington CH24NR and 97 Chains in 3 Miles from 23/08/2023 - 14/08/2024



Age

How does the age profile of customers who visit Duke Of Wellington CH24NR compare versus its competitors?

% of spend for Duke Of Wellington CH24NR and 97 Chains in 3 Miles from 23/08/2023 - 14/08/2024 split by Age Range



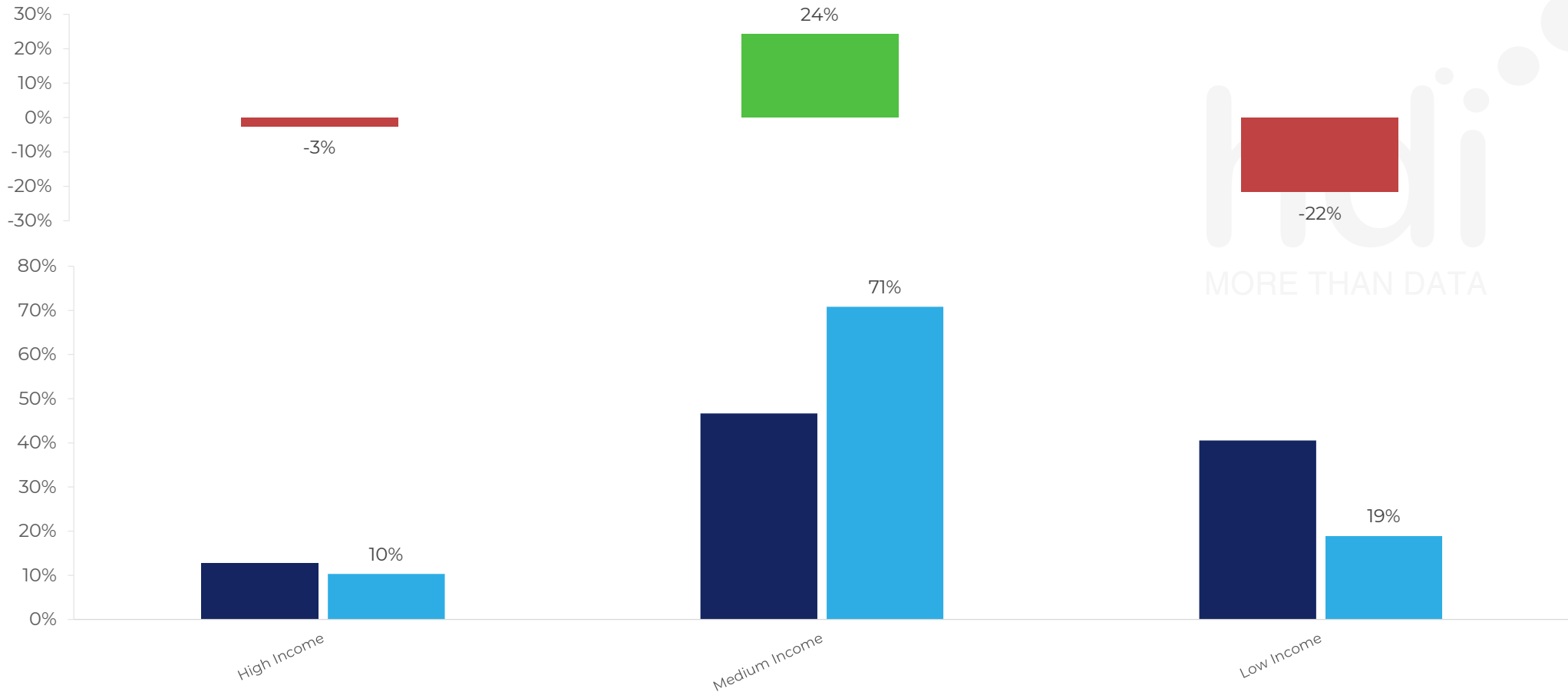
■ Competitor

■ Duke Of Wellington CH24NR

Affluence

How does the affluence of customers who visit Duke Of Wellington CH24NR compare versus its competitors?

% of spend for Duke Of Wellington CH24NR and 97 Chains in 3 Miles from 23/08/2023 - 14/08/2024 split by Affluence



■ Competitor

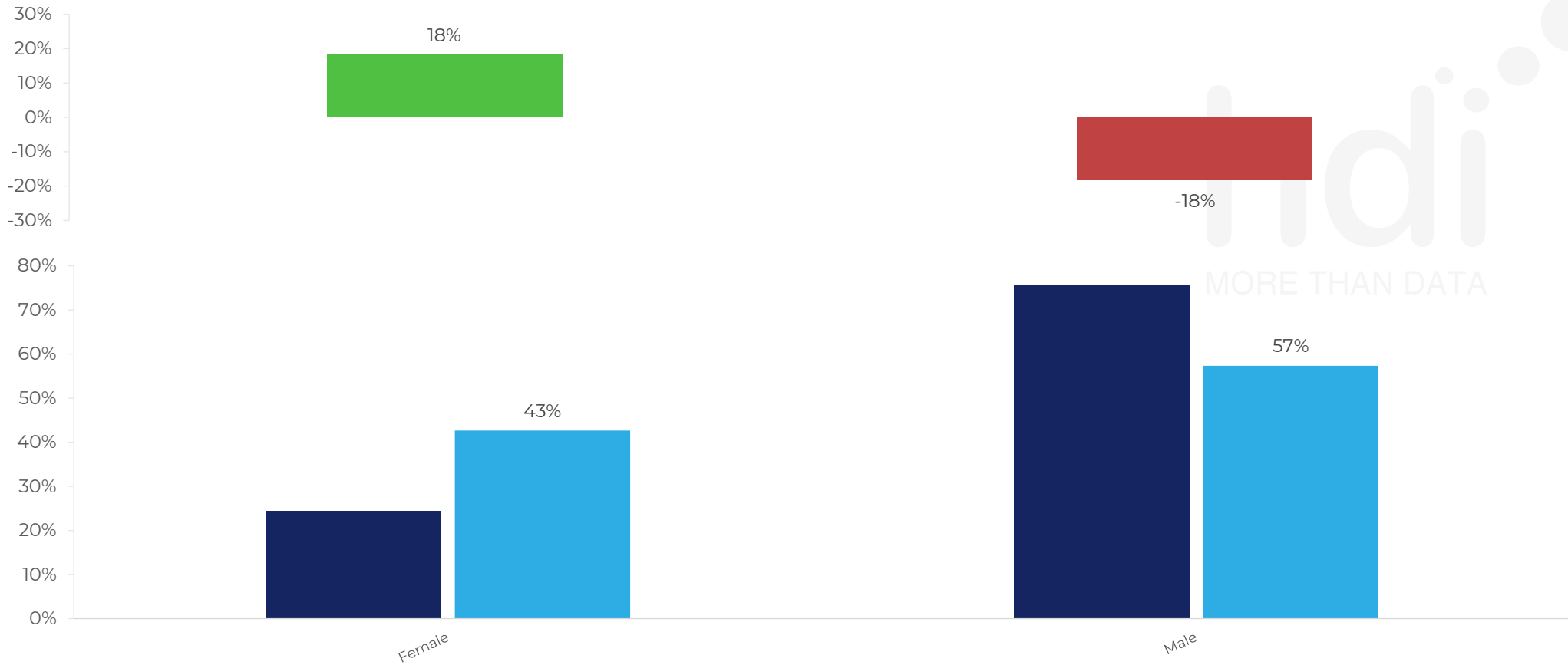
■ Duke Of Wellington CH24NR



Gender

How does the gender profile of customers who visit Duke Of Wellington CH24NR compare versus its competitors?

% of spend for Duke Of Wellington CH24NR and 97 Chains in 3 Miles from 23/08/2023 - 14/08/2024 split by Gender



■ Competitor

■ Duke Of Wellington CH24NR

SEGMENT SNAPSHOTS

1 – Family Familiar

- Value-oriented family groups who are particularly prevalent in the Midlands and the North.
- These customers more regularly visit McDonalds or Nandos or order Just Eat but do occasionally use suburban pubs for eating – particularly on a Sunday.
- Great value is essential with menu preferences for grilled meat, the kids menu and soft drinks.



2 – Occasional & Local

- Occasional & Local are lower frequency habitual drink-led customers.
- These value-oriented customers typically drink in lower priced suburban locations midweek.
- Occasional & Local favour recognised mainstream drinks brands such as Carling, Fosters, John Smiths or Smirnoff.



3 – Mid-week Seniors

- Mid-week Grey Social customers are older customers who prefer a peaceful pub – typically visiting midweek daytime and often avoiding busy events.
- These customers are of varying affluence.
- They prefer classic menu items such as fish and chips and hunters chicken with a lean towards cask ale, hot drinks and wines.



4 – PART OF THE PUB

- Part of the Pub customers are very habitual value-oriented drink-led customers.
- They drink in their local pub during the week with a preference for mainstream draught (Carling, Fosters, John Smiths, Strongbow) and recognised brands such as Bud, Smirnoff and Jamesons.
- These customers are more likely to visit betting shops, off licences and watch live football.



5 – METRO SOPHISTICATES

- Metro Sophisticates are younger, more affluent guests often found in and around larger cities.
- These customers favour more premium venues and tend to make healthier, more ethical choices.
- Living active lives, Metro Sophisticates will choose more premium brands such as Neck Oil, Fever Tree and Bombay Sapphire. They're interested in vegetarian / vegan menu options.



6 – YOUNG & CONNECTED

- Young & Connected customers are typically younger, less affluent customers. They favour branded businesses and have high online usage
- They tend to use lower-priced pubs in high street locations with a preference for spirits, cocktails, shots and burgers in Punch sites.
- Young & Connected customers are responsive to events in the pub, e.g. live sport, bank holidays.



7 - Bubbly Weekenders

- Bubbly Weekenders are slightly health-conscious younger customers who confine their pub use to high street venues at the weekend.
- Disproportionately female, Bubbly Weekenders favour spirits, cocktails and shots when in Punch sites.
- If eating, they've an interest in vegetarian / vegan dishes and have a preference for chicken burgers.



8 – UPMARKET DINERS

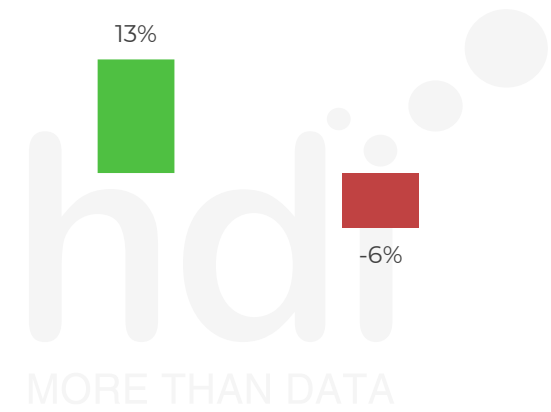
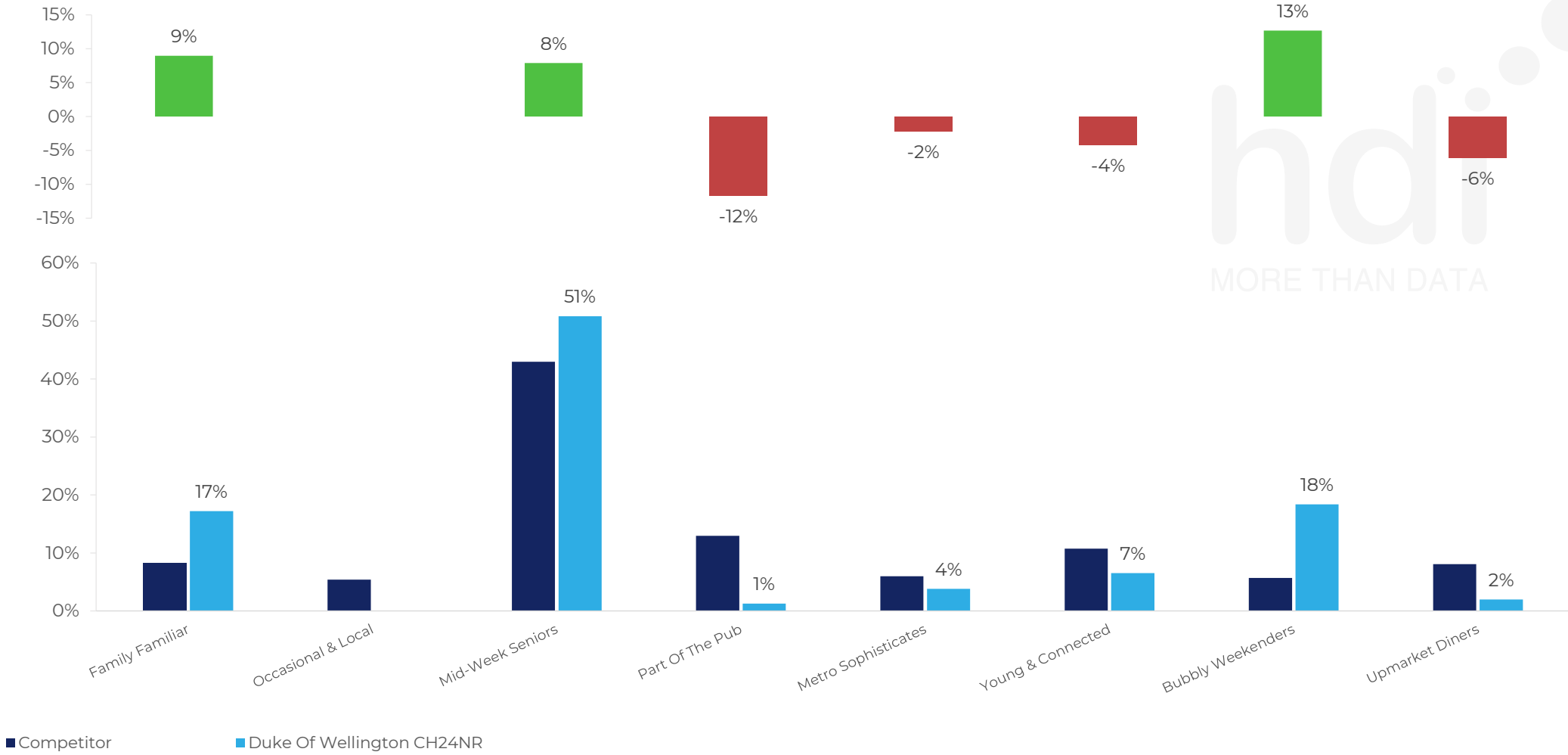
- Upmarket Diners are affluent, older guests who tend to visit higher-priced rural pubs during the daytime (often Sunday) for food.
- These active customers make healthy, ethical choices and aren't overly price conscious.
- When with Punch, Upmarket Diners are more likely to buy a roast or a special. If buying drinks, they lean towards wine, hot drinks and softs.



Punch Segmentation

How does the Custom segmentation profile of customers who visit Duke Of Wellington CH24NR compare versus its competitors?

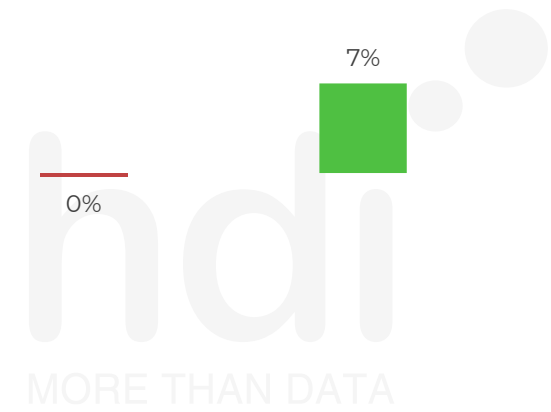
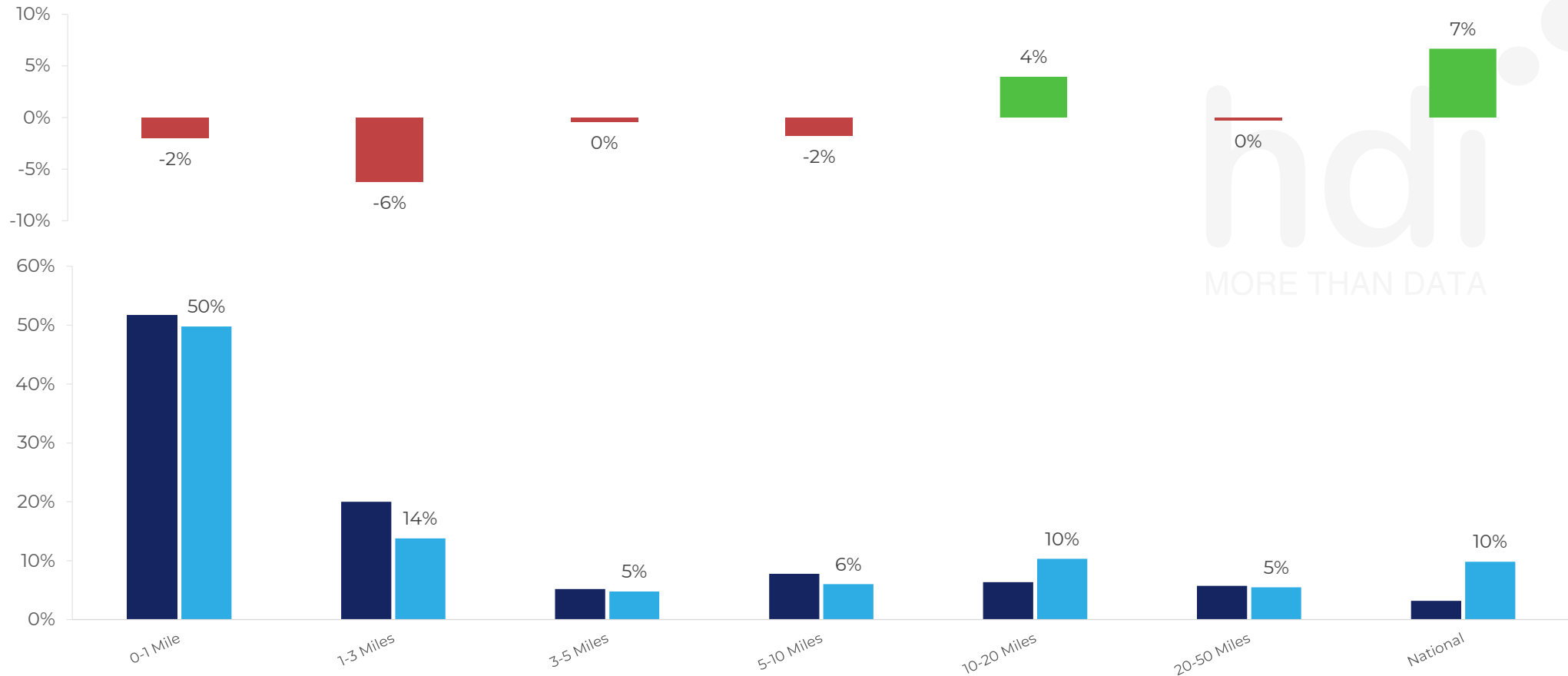
% of spend for Duke Of Wellington CH24NR and 97 Chains in 3 Miles from 23/08/2023 - 14/08/2024 split by Segment



Spend by Distance

How does the spend profile of Duke Of Wellington CH24NR compare versus its competitors based on travel distances?

% of spend for Duke Of Wellington CH24NR and 97 Chains in 3 Miles from 23/08/2023 - 14/08/2024 split by Distance travelled



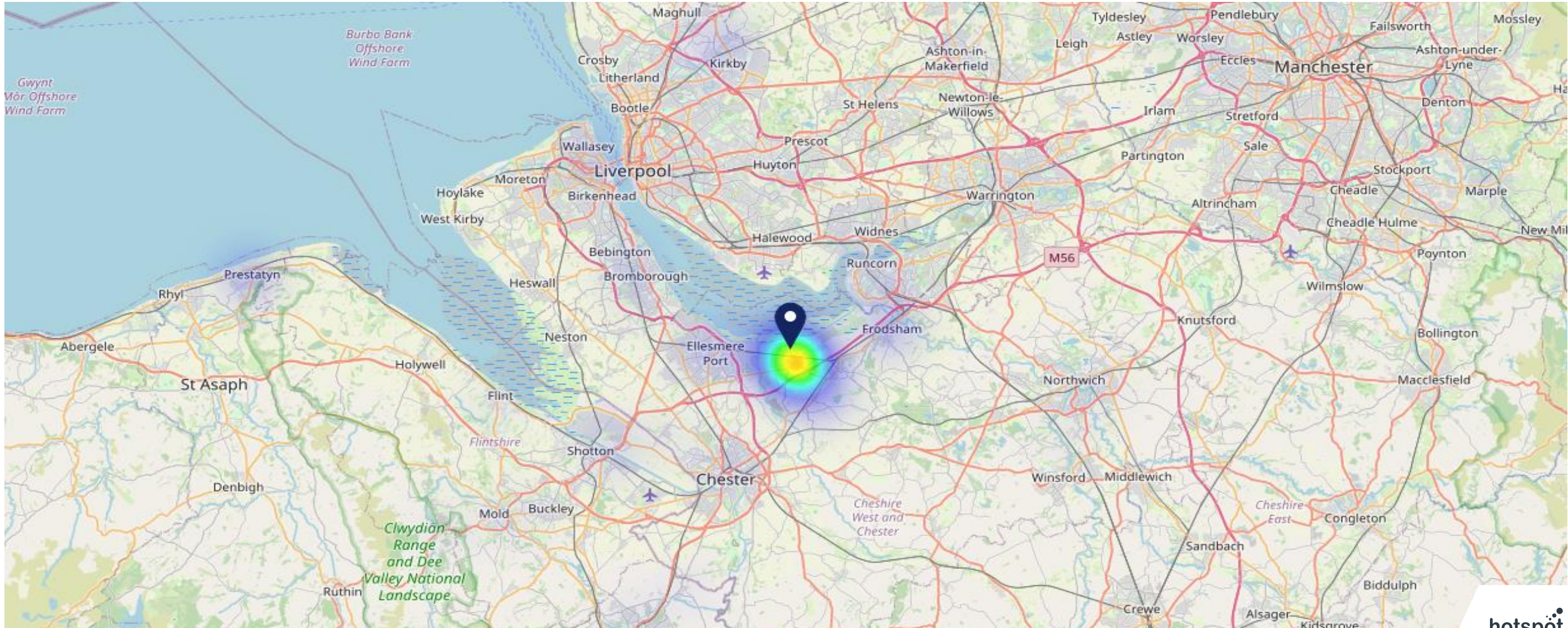
■ Competitor ■ Duke Of Wellington CH24NR



Map of Guest Origin

Where do customers of Duke Of Wellington CH24NR come from?

Where do customers of Duke Of Wellington CH24NR for 23/08/2023 - 14/08/2024 live

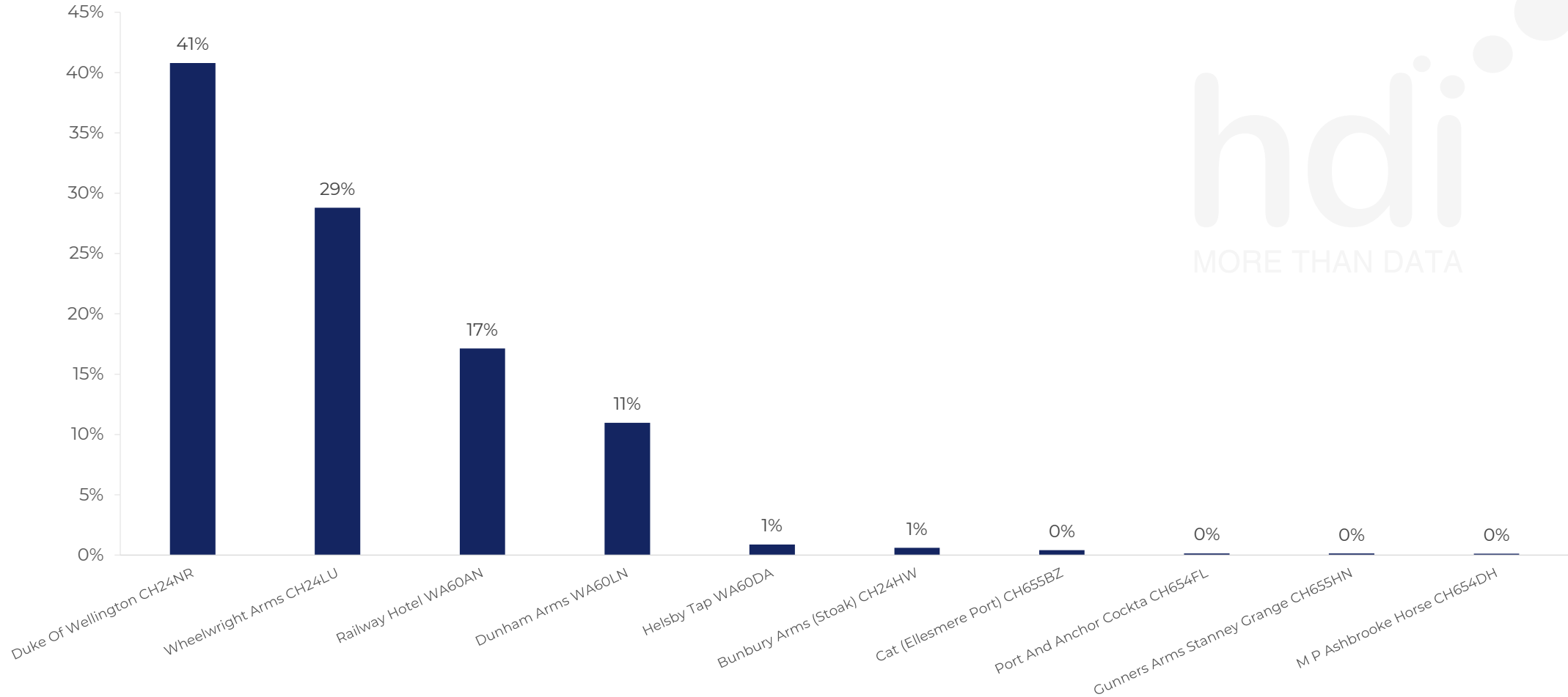




Share of Wallet

What are the Top 20 venues (by spend) that customers of Duke Of Wellington CH24NR also visit?

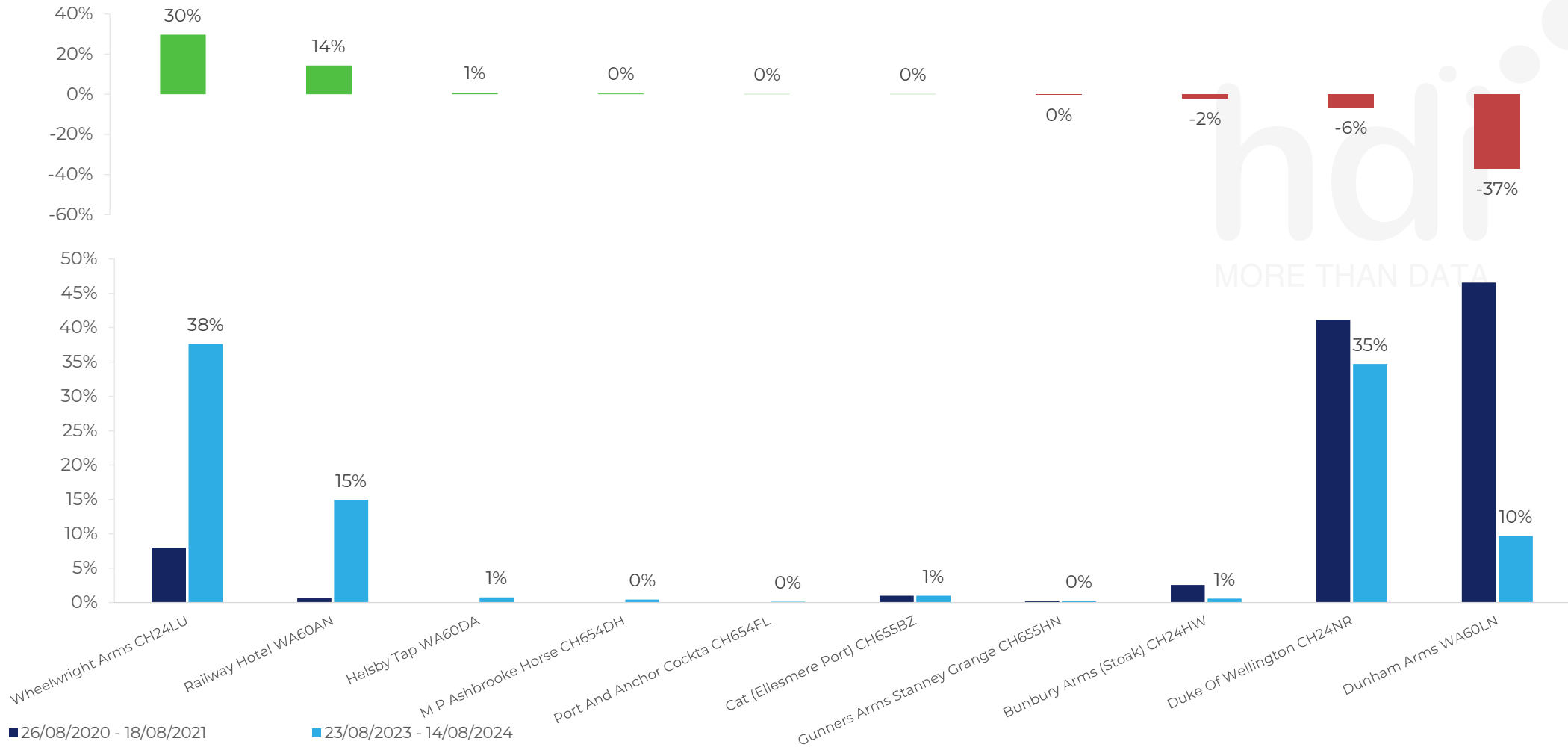
For customers of Duke Of Wellington CH24NR, who are the top 20 competitors from 97 Chains in 3 Miles for 23/08/2023 - 14/08/2024 split by Venue



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MORE THAN DATA

Share of Wallet Change

How has share of wallet of customers of Duke Of Wellington CH24NR changed between two date ranges?





Market Summary

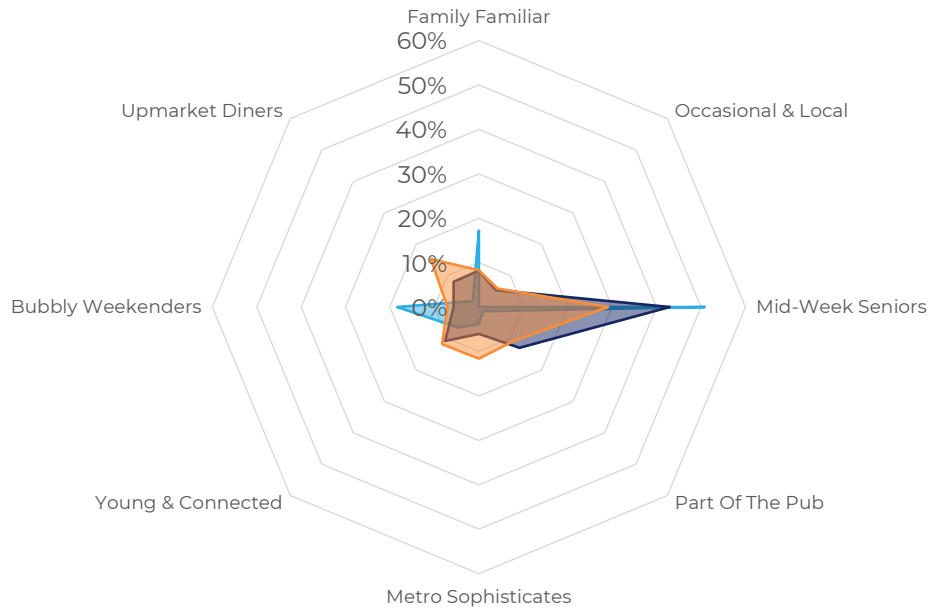
How does the local area for Duke Of Wellington CH24NR compare to the national average (1 = low, 10 = high)

Data Type	Name	Spend in 250m	250m Spend vs National	Spend in 500m	500m Spend vs National	Spend in 1 mile	1 mile Spend vs National	Spend in 3 miles	3 mile Spend vs National
Total	Annual Sales	£172K	2	£172K	2	£1.06M	2	£85.97M	6
Weekpart	Mon - Thu	31.3%	1	31.3%	1	45.2%	8	44.0%	8
Weekpart	Fri - Sat	46.8%	7	46.8%	8	38.9%	2	39.1%	2
Weekpart	Sun	21.9%	10	21.9%	10	15.9%	7	16.9%	8
Age	18 to 24	0.2%	1	0.2%	1	3.1%	2	7.6%	6
Age	25 to 34	14.6%	2	14.6%	2	19.4%	4	19.1%	3
Age	35 to 44	28.7%	9	28.7%	9	21.9%	4	25.6%	8
Age	45 to 54	27.9%	10	27.9%	10	21.8%	7	20.3%	6
Age	55 to 64	22.8%	9	22.8%	9	28.9%	10	16.7%	7
Age	65 to 74	5.3%	4	5.3%	4	3.8%	2	7.4%	7
Age	75+	0.7%	2	0.7%	2	1.1%	2	3.3%	7
CAMEO	Business Elite	1.5%	2	1.5%	1	1.2%	1	6.4%	5
CAMEO	Prosperous Professionals	3.3%	3	3.3%	3	1.5%	1	6.6%	5
CAMEO	Flourishing Society	4.4%	2	4.4%	1	3.9%	1	9.9%	4
CAMEO	Content Communities	0.3%	1	0.3%	1	2.7%	1	13.5%	7
CAMEO	White Collar Neighbourhoods	4.2%	1	4.2%	1	4.9%	1	12.7%	7
CAMEO	Enterprising Mainstream	29.5%	10	29.5%	10	19.5%	10	10.3%	7
CAMEO	Paying The Mortgage	37.8%	10	37.8%	10	27.2%	10	17.1%	8
CAMEO	Cash Conscious Communities	9.2%	6	9.2%	6	11.5%	8	8.8%	5
CAMEO	On A Budget	7.4%	6	7.4%	6	18.4%	10	7.5%	7
CAMEO	Family Value	2.4%	5	2.4%	5	9.4%	9	7.3%	8
Affluence	AB	9.2%	1	9.2%	1	6.5%	1	22.9%	4
Affluence	C1C2	71.8%	10	71.8%	10	54.2%	8	53.6%	8
Affluence	DE	19.0%	5	19.0%	5	39.3%	10	23.6%	7



Local Market Profile

Mix of spend by customer segment in Punch site and local market



	Customer Count	Family Familiar	Occasional & Local	Mid-Week Seniors	Part Of The Pub	Metro Sophisticates	Young & Connected	Bubbly Weekenders	Upmarket Diners
Duke Of Wellington	37	17.19%	0.00%	50.83%	1.28%	3.81%	6.52%	18.36%	1.98%
Local Catchment	409	8.22%	5.38%	42.95%	12.95%	6.00%	10.73%	5.69%	8.05%
Punch T&L	103835	8.28%	5.94%	29.09%	10.91%	11.60%	11.76%	7.09%	15.30%
Duke Of Wellington vs Local Catchment		8.97%	0.00%	7.88%	-11.67%	-2.19%	-4.21%	12.67%	-6.07%
Duke Of Wellington vs Punch T&L		8.91%	0.00%	21.74%	-9.63%	-7.79%	-5.24%	11.27%	-13.32%
Local Catchment vs Punch T&L		-0.06%	-0.56%	13.86%	2.04%	-5.60%	-1.03%	-1.40%	-7.25%

■ Duke Of Wellington

■ Local Catchment

■ Punch T&L